

A Smarter Way to Manage Your Supply

You let us handle your mess, for less.



A packaged on-site supply solution.
Tailored to you, managed by us.

Is Your Supply Working for Your Operation — or Against It?

As contractors grow, supply and inventory often become bottlenecks. What once worked — sourcing as needed and managing internally — breaks down under higher volume and tighter schedules.

The issue isn't access to material. **It's the total cost of ownership behind how supply is sourced, managed, and supported.**



The Costs You Don't See on the Invoice

The hidden operational inefficiencies that quietly harm your productivity, sales and scalability.



Internal Inventory Management

Without a structured approach, inventory becomes a constant drain on your time, capital, and attention — leading to excess stock sitting idle on shelves, reducing cash flexibility and limiting reinvestment.

- Capital tied up in inventory instead of reinvested
- Crews delayed by missing or incorrect materials
- Reactive purchasing or “Maverick Spend”
- Limited visibility into usage and waste



Staff Management & Liability

Managing supply internally introduces added overhead and risk — diverting focus from core operations and increasing your costs without increasing your capacity.

- Payroll and benefits for dedicated warehouse staff
- Time spent hiring, training, and managing personnel
- Increased liability and responsibility on your team
- Leadership's time pulled away from core operations



Technician Downtime

Your technicians are your most valuable asset — but supply inefficiencies pull them off billable work. Everything between your facility and the job site decreases sales and chips away at profitability.

- Time spent sourcing materials instead on the job
- Jobs delayed due to missing or incorrect materials
- Unplanned supply house trips disrupting schedules
- Wait lines that delay job starts and cut into profits

THE IMPACT



Individually, these challenges seem manageable. Together, they compound — reducing productivity, straining labor, and increasing the true cost of doing business.

When your supply works against your operation, **your sales decrease and scalability becomes limited.**

A Better Way To Manage Your Supply

A Dedicated Solution Built Exclusively Around Your Operation

Solving operational challenges doesn't require more staff or oversight — it requires a different approach: **professionally managed supply, available on demand - at your facility.**

When your supply is controlled and materials are positioned where work begins, **operational efficiency increases and operational costs decrease.**



INTRODUCING...

On-Site™
POWERED BY STANDARD SUPPLY

**WE WILL HANDLE
YOUR MESS, FOR LESS!**

Rather than sourcing materials externally and managing supply internally, On-Site™ delivers a professionally managed supply operation directly inside your facility.

On-Site™ functions as a scalable, fully integrated Standard Supply branch — with additional services tailored to your operation.



Your inventory. Managed, stocked, and owned by us.

We manage, own, and replenish your inventory until it's used — eliminating shortages, overstock, and maverick spend. Returns, credits, promos, and warranties are handled by us, not you.



Our staff. Your facility.

On-Site™ places counter and warehouse personnel inside your operation — hired, trained, and managed entirely by Standard Supply. No payroll burden, no staffing headaches, no liability on your end.



Your techs stay on the job.

With materials stocked on-site and supply available on demand, your crews always have what they need — fewer runs, no wait lines, no delays. Billable hours stay billable.



THE RESULT

A more controlled, efficient supply operation that reduces internal burden, protects billable labor, and keeps materials positioned at your facility. With inventory and staff managed by Standard Supply, your team spends **less time on supply and more time completing jobs and growing the business.**

Why Standard Supply?

What Makes Us Different?



Choosing an on-site supply solution is more than an operational decision — it's a partnership decision. The right partner doesn't just provide materials. They understand your business, protect your interests, and support your growth over time.

For more than 75 years, Standard Supply has worked alongside contractors to help them operate more efficiently, serve customers better, and grow with confidence. Our approach has always been rooted in long-term relationships, not short-term transactions.

15+ Years of On-Site Experience

More than 15 years of real-world execution across contractor operations of all sizes. This experience isn't theoretical — it's earned through consistent results in live operating environments. The result is a proven, dependable solution that performs day after day.

Local Support with Resources to Scale

With local teams who know your market and a 36-branch supply network built to support growth, Standard Supply delivers responsive support today with the infrastructure to scale tomorrow.

It's Not Just Business, It's Personal

At Standard Supply, success is measured by how well your operation runs — not just product movement. Our teams manage your inventory, replenishment, and day-to-day supply as an extension of your business, built around your workflows, priorities, and growth goals.

A Partnership Built on Shared Values

We believe strong partnerships are built on trust, accountability, and respect. That means:

- Following through on what we say we'll do
- Being transparent in how supply is managed
- Acting in your best interest, even when it's not the easiest option

THE DIFFERENCE

A Long Term Partnership

When you choose Standard Supply, you're not just improving how supply is managed — you're gaining a partner invested in your operation, your people, and your long-term success. On-Site™ isn't a program we deploy and walk away from; it's an ongoing partnership that evolves as your business grows, shifts seasonally, or expands into new services and locations.

Will On-Site™ Work for Your Operation?

Built for Operations Ready to Scale

On-Site™ is most effective when it's aligned with the scale, structure, and objectives of your operation. While every on-site solution is tailored differently, successful partnerships typically share a few common characteristics.



Operational Readiness

On-Site™ works best for larger contractors with the operational scale to support a dedicated, on-site supply operation.

It is most effective in environments where consistent material availability, defined workflows, & structured processes are critical to maintaining productivity & supporting continued growth.

This includes:

- Sufficient facility space
- Reliable internet connection
- Defined workflows & material usage
- Adequate amount of volume in sales

On-Site is designed for operations looking to meaningfully improve efficiency — not simply relocate inventory. Operations that approach On-Site with clearly defined goals — beyond simply eliminating inventory — tend to see the strongest long-term results.

Ready to learn more?

Talk with your Standard Supply Territory Manager to see if On-Site is the right solution for your operation.



How to Get Started with On-Site™

Getting started begins with a collaborative evaluation of your operational goals, material usage, space, and workflows — designed to ensure the solution fits your operation from day one.

- 1 Initial Conversation**
Meet with your Territory Manager to discuss your operation, goals, and if On-Site™ is the right fit.
- 2 Operational Assessment**
We evaluate your material usage, crew, workflows, and space to design around how your team works.
- 3 Solution Design**
Inventory mix, layout, replenishment strategy, and support structure are customized to your operation.
- 4 Agreement & Setup**
Once scope is aligned, Standard Supply establishes the On-Site™ location and supporting processes.
- 5 Launch & Ongoing Support**
Inventory is actively managed, replenished, and reviewed for consistent performance.